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## VMS—Vendor Management System

VMS programs are a relatively recent phenomenon, but a rapidly growing one studies show that about 40% of Fortune 1000 companies have VMS in place and it will grow to 60% by the end of 2008.

Challenges:

### ***Costs of VMS Participation***

Recruiting costs skyrocket because vendor “fill ratios” plummet. Historically, IT consultant firms have averaged somewhere between 3:1 and 5:1 – that is, for every 3 to 5 resumes/candidates presented, one placement is made in a Non-VMS program. Vendors involved in VMS programs now report typical fill ratios between 12:1 and 20:1 or more, effectively quadrupling recruiting costs.

### ***High Volumes***

### ***Fast Turn around times***

### ***Poor Communication and Feedback***

-- Source 2002 NACCB Operating Practices and Trends Study for the IT Industry,

## Company Overview

### **247Headhunting.com is a Leading Provider of Recruitment Process Outsourcing (RPO) Service to Staffing Industry.**

247Headhunting.com manages Candidate Sourcing and Screening Functions and Full life Cycle recruiting for major staffing companies. Our customers Include many global Staffing companies.

### **247Headhunting can Manage Back end administrative functions involved in recruiting.**

Choosing to outsource a critical function such as Database Cleaning is a decision all organizations need to make carefully. 247Headhunting wants you to understand your choices. In addition, we want to share our definition of Recruitment Process Outsourcing and how outsourcing to an industry leader like 247Headhunting.com can benefit your organization.









